

▼ PURCHASE A UNIT AT EAST GARRISON:

BASIC STEPS



- ▼ 1. Complete and submit the Inclusionary Application to the County of Monterey, if you are Low or Moderate Income.
- ▼ 2. **The County receives your application and places you on the Waitlist.**
- ▼ 3. If the East Garrison in-house lenders reach your name (please be patient, there are a lot of persons ahead of you), the Lender will contact you to get pre-approved for a mortgage loan (hint: be a prepared buyer - have your credit and down payment ready).
- ▼ 4. **If you are pre-approved by the Lender, you are directed back to the County to get formally qualified for the Inclusionary Housing Program based on Income and Asset Limits.**
- ▼ 5. If you are qualified by the County, you will enter into Contract to purchase an Inclusionary Unit and close escrow on your new Townhome at East Garrison!